Work-related road safety

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1 Overview

Many people use the road network for work and while commuting to and from their place of work in a wide range of publicly or privately owned or leased vehicles or on foot. Additionally many people work on, or near the road. Work-related motor vehicle crashes are a leading cause of death and long-term injury in the workplace and in driving associated with work. In several EU countries, between 40-60% of all work accidents resulting in death are road crashes while using the road for work and while commuting.

Improving work-related road safety requires a systematic approach and is a shared responsibility requiring careful leadership and management. Work-related road safety is a key Safe System integration strategy which is being included increasingly in country and organisational road safety management systems.

A draft international ISO standard is being developed to assist employers of organisations of all types and sizes in establishing and implementing a road safety management system. This will assist organisations in integrating road safety as a core objective into their management system as well as aligning with country road safety goals and strategies. It is expected that adoption of the new standard will greatly assist the contribution that can be made in improving work-related safety. EU projects such as PRAISE together with national networks are assisting in helping to identify and promote good and best practice in current work-related safety management and enhanced corporate social responsibility.

The problem

Severe health loss:
Work-related motor vehicle road crashes occur at the workplace, in driving, in public and private passenger transport, cycling or walking associated with work (including commuting). Most work-related crashes involve company cars. Work-related motor vehicle crashes are a leading cause of death in the workplace. Surveys in several EU countries indicate that between 40-60% of all work accidents resulting in death are road crashes.

Higher risks: Professional driving is a highly hazardous activity, involving far higher risks than those encountered in virtually any other occupation or most other activities of daily life. Despite the fact that their rate of death in road crashes is lower than for other groups of road users, professional drivers impose substantial risks on other groups of road users. High mileage work-related driving in cars and light vans leads to a higher risk of crash involvement than similar non-work driving but crash causes are similar.

High costs: The costs of work-related crashes are high both for society and employers and can adversely affect efforts to demonstrate corporate social responsibility. The real costs of road crashes to organisations are nearly always significantly higher than the resulting insurance claims. Improving road safety in itself can contribute to economic growth by addressing these avoidable costs.

Barriers to effective activity: include limited collection of basic data e.g. ‘purpose of journey’ data, operational procedures and structures, lack of senior management commitment, poor...
integration between fleet safety and occupational health and safety, reliance on ‘claims-led’ procedures, inadequate crash investigation, a reactive rather than proactive response to injury prevention and inflexible attitudes to change and poor management.

**Work-related road safety management**

*Management frameworks:* Work-related road use is both a road safety and occupational safety issue covered within the framework of international and national road traffic law and health and safety law. Much activity, however, remains fragmented or insufficiently focused on societal goals to reduce death and long-term injury in road crashes. The need for a systematic approach within national road safety and occupational health programmes is starting to be acknowledged in several countries. Recent global guidance from international organisations on a jurisdictional road safety management framework and a new draft global road safety management systems standard for organisations sets out the current state of the art in road safety management and its assessment. These provide mutually reinforcing approaches and guidance to decision-makers and practitioners at country and organisational levels on systematic management frameworks and steps to achieve the ambitious results sought in the global Decade of Action.

*Employer policies:* Employers in the public and private sectors are increasingly active. In Sweden and some of the Australian States, the lead road safety agency, local and state authorities, insurance and research organisations lead by example with safe travel and fleet policies and procurement policies aimed at reducing occupational road safety risk. Many companies have embarked upon work-related road safety activities but there is much scope for well-monitored systematic activity. Typical reasons for engaging in work-related road safety include:

- Responding to new national government policy
- Desire of government departments to lead by example
- Contributing to national and regional road safety policies and targets
- Responding to transport system quality goals
- Cutting organisation road crash and incident costs
- Responding to award schemes which highlight good practice
- Improving organisation profile and increasing business

*Key management functions and processes* Successful intervention to improve organisational or country road safety performance is always underpinned by a range of institutional management functions and processes. Without this foundation, experience shows that intervention strategies and programmes will not be effectively implemented and results not achieved. These include coordination, funding and resource allocation, legislation, promotion, monitoring and evaluation and research and development and knowledge transfer. Results focus is the overarching function achieved by:

- **Leadership, ownership, and accountability** Achieving road safety results in a work-related context or more generally requires long-term ownership, leadership and political will by government and the top management of organisations in business and civil society.
- **Safety culture and Safe System** The importance of a strong ‘safety culture’ within an organisation is confirmed by research. Safe System represents the prevailing ‘safety culture’ for a growing number of organisations.

- **Safety management review**, organisational context, safety performance factors, targets

  Comprehensive safety performance review is an essential first step in good practice road safety management. The OECD, World Bank and ISO all recommend periodic full road safety management capacity review covering all elements of the RTS management system and its linkages. EU legislation requires employers to conduct risk assessments for occupational health and safety.

The ISO 39001 standard on road traffic safety management systems (ISO, 2012) requires organisations to follow a process that starts with review of current road safety performance, quantified wherever possible, taking account of the context of the organisation, its leadership and the management functions, processes, and associated activities that can have an impact on road safety. Employers are required to assess the context for the organisation’s activity in relation to the road traffic system e.g. employees’ use of the road network whether on duty travel or commuting by any publicly or privately-owned or leased vehicle or on foot; goods and passenger transport carried out by the organisation or its contractors; the provision of products and services by the organisation e.g. infrastructure, vehicles, enforcement, emergency medical response and trauma care and whether the organisation’s activities generate traffic to or from locations controlled or influenced by the organisation.

Organisations are also required to consider the use of a range of measurable safety performance factors to address identified risks. Adoption of the long-term Safe System goal of zero death and long-term injury to be reached by interim, step-wide targets (including outcome and output targets) is widely accepted as good practice for organisations and is an important requirement of the draft standard.

**Key intervention strategies** System-wide measures are required aimed at preventing fatal and long-term injury in crashes. A broad intervention classification includes planning, design and operation and use of the road network, the entry and exit to and from the network of vehicles, drivers and riders and the recovery and rehabilitation of victims. Successful measures identified to date include:

*Fleet safety policies* There a large benefits in ensuring that vehicle fleets are as safe as possible in their construction and safety equipment through public procurement and safer travel policies.

*Driver training* One study has shown that formal, defensive driver training at the workplace, combined with incentive systems for crash-free driving, can reduce the crash rate by around 20% amongst professional drivers in a well-defined framework.
2 The problem

2.1 Introduction

What do we mean by work-related road safety?
Definitions of work-related crashes vary widely in different EU Member States. Work-related crashes are defined here comprehensively as: road crashes at the site of work, during work journeys and commuting to and from work. While work-related road deaths are usually reported at the site of work, few European countries record ‘journey purpose’ in their national road crash reporting systems which means that the total number of crashes and injuries occurring during work journeys are not recorded. Consequently, problems related to work-related safety are significantly under-reported.

Who is involved?
Work-related road users comprise drivers and riders of varying types of vehicle (e.g. company cars, vans, pickups, large goods vehicles, buses, taxis, minicabs, emergency vehicles, construction and agricultural machinery, motorcycles, mopeds and bicycles) used for a range of purposes, as well using the road as pedestrians. Vehicles can be company-owned or leased vehicle use solely for business; company-owned vehicle use for work and private purposes, or privately owned but used for work purposes. Of the 11.6 million passenger cars registered across 18 EU Member States, over 50% are company car registrations with the highest being in Germany (60%) and the lowest in Greece (24%) (Polk, 2009). Driving/riding takes place at the workplace, on the road network for work or while commuting to and from the place of work. Additionally many people work on, or near the road, e.g. maintenance workers, refuse collectors, postal workers, and emergency and vehicle breakdown service personnel (Clarke et al., 2005; Stradling, 2001).

Who is responsible?
Work-related road use is both a road safety and occupational safety issue and at the core of public and corporate shared responsibility. Road traffic law and road safety management policy provides the framework for use of public roads. Occupational health and safety law generally focuses on the duties of employers to establish safe systems of work. Work-related road safety requires careful leadership and management by governments at jurisdictional level and by the top management of organisations.

In some national occupational health and safety legislation, the vehicle is considered to be the ‘workplace’, if driven both on the public highway and at the organisation’s site. In such cases, employers have an obligation to ensure that vehicles and their operation comprise a working environment that is safe and with as few risks to health as possible. In other countries, employers’ responsibilities are confined to the site. While employers, in general, have an obligation to ensure the safety of workers who use large and dangerous machines as part of their employment, no equivalent measures are usually taken with employees who are expected to use vehicles as part of their work (Corbett, 2003; Stradling, 2001).
The different responsibilities and limited datasets for various aspects of work-related road safety have, no doubt, contributed to different levels of awareness of the importance of this issue to both road and occupational safety in Europe. There is, however, a wide body of international research on specific issues and many are common to road safety in general. There is an increasing body of advice available to employers and growing experience of the value of evidence-based approaches. More and more countries and employers are starting to acknowledge the size and cost of the problem, the need for a systematic approach to work-related road safety and the opportunities for integrating this area into general road safety management.

See also ERSO web text on Road Safety Management and DaCoTA Integration of Road Safety in Other Policy Areas.

2.2 Work-related traffic injury

Number of crashes and injuries

While data exists in countries internationally on the numbers of road traffic crashes and vehicles involved, few countries currently collect information on the proportion involving workers and the different components of work-related travel (Haworth et al., 2000; Dykes et al., 2001).

Underreporting and different definitions, however, present challenges when collecting and analysing work related road safety data. For example, in countries which identify ‘commuting’ in crash records, it is clear that ‘commuting’ comprises a significant proportion of all fatal work-related accidents.

Surveys in several EU countries indicate that between 40-60% of all work accidents resulting in death are road crashes (including crashes while driving for work and commuting crashes) (Eurogip, 2009; ORSA, 2011).

Table 1: Work-related deaths involving commuting in selected EU countries

<table>
<thead>
<tr>
<th>Country</th>
<th>% of work-related deaths involving commuting *</th>
</tr>
</thead>
<tbody>
<tr>
<td>Belgium</td>
<td>45%</td>
</tr>
<tr>
<td>Finland</td>
<td>45%</td>
</tr>
<tr>
<td>France</td>
<td>47%</td>
</tr>
<tr>
<td>Germany</td>
<td>43%</td>
</tr>
<tr>
<td>Italy</td>
<td>21%</td>
</tr>
<tr>
<td>Portugal</td>
<td>16%</td>
</tr>
<tr>
<td>Spain</td>
<td>29%</td>
</tr>
</tbody>
</table>

* Note: different country definitions of ‘commuting’ apply.

Source: MRG, 2004 reported in ETSC, 2011b.
The majority of work-related road deaths occur on the public highway (Harrison et al., 1993). In a work-related (excluding ‘commuting’) road safety survey of over 1000 organisations in Scotland), cars were the most common type of vehicle used by organisations, followed by light goods vehicles and then large goods vehicles. The majority of crashes occurred during travel by peripatetic staff and in the delivery or collection of goods. Of the work-related road crashes occurring during the past 3 years, the majority of organisations experienced a maximum of 10 crashes with 3% claiming to have had 50 or more crashes (Lancaster & Ward, 2002).

In fleet management, there has been a general emphasis on counting crashes (particularly ‘preventable’ crashes) and repair costs, rather than injuries or the deaths and serious injuries and performance factors targeted in national strategies (Haworth et al., 2000). Legal, claims handling, establishing liability/mitigating circumstances and insurance cost minimisation requirements have driven crash reporting and recording. Systems have typically focused on claim and cost minimisation rather than risk management analysis and investigation (Murray et al., 2001).

**Risks of crashes and injuries**

*All work-related driving:* The comparative risks of different types of work-related travel by mode are unlikely to different than for travel in general. Road travel presents the highest death risk by distance travelled of all transport modes and motorcycling/moped use the highest risk within road travel (ETSC, 2003a). Work-related motor vehicle crashes present the leading risk of loss of life and long-term health for employees in most organisations.

**Table 2: Risk of death (per 100 million person kilometres) in transport crashes by mode**

<table>
<thead>
<tr>
<th>Mode</th>
<th>Risk of Death</th>
</tr>
</thead>
<tbody>
<tr>
<td>Road (All road travel)</td>
<td>0.95</td>
</tr>
<tr>
<td>Car</td>
<td>0.7</td>
</tr>
<tr>
<td>Bus and coach</td>
<td>0.07</td>
</tr>
<tr>
<td>Air (civil aviation)</td>
<td>0.035</td>
</tr>
<tr>
<td>Ferry</td>
<td>0.25</td>
</tr>
<tr>
<td>Rail</td>
<td>0.035</td>
</tr>
</tbody>
</table>

Source: ETSC, 2003a

A Norwegian study found that professional driving is a highly hazardous activity, involving risks far higher than those encountered in virtually any other occupation or most other activities of daily life. In addition, and despite the fact that their rate of death in road crashes is lower than for other groups of road users, professional drivers impose substantial risks on other groups of road users (Elvik, 2007). In Britain, heavy commercial vehicles, light vehicles, pickups and company cars had a lower risk of involvement in work-related crashes (defined
nationally as excluding commuting) than that associated with emergency vehicle, minicab and taxi driving (Clarke et al., 2005).

**Dangerous goods:** Research shows that tankers carrying flammable goods have a 70-80% lower risk of crashes than heavy goods vehicles in general. Factors may include more stringent training of drivers of tankers for flammable goods, stricter standards for vehicles, and differences in the selection of road and traffic environments in which tankers carrying flammable goods and other heavy goods vehicles travel (Elvik et al., 2009).

**Cars and light vans:** Research in Britain indicates that car and light van (up to 3,500kg gross vehicle weight) drivers with high proportions of work-related mileage (excluding commuting) have a 53% greater risk of injury crashes than other drivers of similar age, sex, annual mileage and motorway mileage. Those with 80% or less of their total mileage engaged in work driving had, on average, about 13% more crashes than non-work drivers who were otherwise similar in terms of age, sex and annual mileage (Broughton et al., 2003). This study confirmed earlier research which found that car drivers with high proportions of work-related mileage have a much greater risk of crashes (including damage only of between 29% and 50%) than other drivers of similar age, sex, and annual mileage (Lynn & Lockwood, 1998). Research has shown that those driving company cars included in a company perks package and sales staff appear to be particularly at risk of crashes, whilst those driving their own car and liveried vehicle drivers experienced similar risks to those of the general population (Chapman et al., 2000). The reasons for the increased liability of occupational drivers, termed by researchers as the ‘fleet driver effect’ are not well understood, although several tendencies have been noted.

**Motorcycles:** While there are, as yet, few published studies, the involvement of motorcycle dispatch riders has also been highlighted (Molina, 1995; Sweetnam et al., 1993).

**Crash characteristics by type of work-related use (excluding commuting crashes)** An in-depth study of work-related crashes in Britain explored the different crash circumstances of different types of work-related motor vehicle crashes (Clarke et al., 2005). The crash-involved drivers were almost all male.
- Company car drivers had more of their crashes on slippery roads, or while under the influence of alcohol, or while speeding, than would be predicted by chance compared with drivers of other vehicles used for work purposes.
- Lorry drivers had a higher proportion of close following, fatigue/illness crashes as well as crashes resulting from load/handling problems associated with this type of working vehicle.
- Bus drivers showed a higher proportion of close following and failure to signal crashes although another driver shared blame with the ‘at fault’ bus driver in the majority of cases.
- Taxi drivers were the only group (albeit very small) that showed over-involvement in crashes caused by deliberate recklessness or failure to correctly judge gaps in traffic before making a manoeuvre.
• Emergency vehicle drivers showed over-involvement in crashes involving time pressure (understandably) and excess speed.

**Key risk factors and hazards associated with work-related road crashes**

Research shows that most work-related crashes are not fundamentally different in their causal structure to any other type of road crash, except in certain conditions such as the risks engaged in, of necessity, by emergency drivers (Clark et al., 2005).

Reducing the risk of death and long-term injury in work-related safety road crashes will include attention by public and private sector organisations to factors associated with the planning, design, operation and use of the road network, entry and exit rules and standards of vehicles and drivers/riders as well as factors associated with the recovery and rehabilitation of users. Various road safety performance factors have been identified for these within the ISO 39001 standard on road traffic safety management systems (ISO, 2012).

**Road network safety quality**

The safety quality of the planning, design, operation and use of the network will affect work-related safety outcomes. Responsibilities for the network largely fall to the public sector, but private organisations also have a role. Failure to manage and integrate land-use planning of the siting of establishments with safety considerations, choice of unsafe routes for or by employees, failure to integrate setting speed limits with safe infrastructure design and layout in private and public road networks, or provide crash-protective medians or roadsides where necessary are all key risk factors which have been identified.

**Vehicle fleet safety quality**

The safety quality of the vehicle in terms of its construction and equipment can have a significant influence on crash and injury outcomes. Specific risk factors include a larger than average engine size of fleet car, (Clark et al., 2005) a low Euro NCAP safety rating and in-vehicle distraction. Safety rating is influenced by the quality of design to address state of the art protocols for car frontal, car side and pedestrian protection as well as the fitment of proven technologies such as electronic stability control, seat belt reminders, speed management technologies, event data recorders alcohol interlock systems and whiplash prevention systems (ETSC, 2009). In-vehicle distraction from the use of nomadic devices or in-vehicle features have also been identified as key risk factors (ETSC, 2009, 2010) See ERSO web texts on Vehicle Safety, eSafety, Safety Ratings and DaCoTA text Driver distraction, Praise Thematic Report 1 and Praise Thematic Report 2, (Elvik, 2011).

**Speeding**

Speeding (over the posted speed limit) amongst company car drivers was common in over half a sample of British drivers, and excessive speeding over the limit was common for 13% of the sample. The most important reason was the desire to arrive at meetings on time, even if this meant breaking the speed limit combined with a reduced perception of excess
speeding as an important crash risk factor and lower driving experience (Adams-Guppy & Guppy, 1995).

Research has shown that company car drivers, on average, drive faster than other drivers (Stradling, 2001). An Australian study found that higher driving speeds were associated with business or work car use, driving a large, relatively new car owned by someone other than the driver, a relatively high level of driving exposure, being on a long trip and driving relatively little in built-up areas (Harrison et al., 1998).

**Drinking and driving, illegal drugs and prescription medicines**

Drinking and driving contributes to around 10,000 deaths on EU roads (Escape, 2003), (ETSC, 2003b). The vast majority of citizens with alcohol problems are employed full-time and drivers of commercial vehicles in general tend to have a profile corresponding to a typical drink-driver. However, studies of commercial drivers of heavy vehicles indicate that the prevalence of drinking and driving is low and lower than for other vehicle drivers. At the same time alcohol-related crashes result in more serious outcomes cases by due to the vehicle crash incompatibility caused by increased size and mass of commercial vehicles (ETSC, 2011a) See ERSo web text on Alcohol. The use of illegal drugs and prescription medicine is an increasing cause for concern, often in combination with the use of alcohol, and there is evidence of rising use in several EU countries.

**Fatigue**

An Australian study of fatigue involvement in work and non work-related road traffic casualty crashes found that heavy and light trucks were likely to be involved in fatigue-related crashes. Work-related fatigue-involved crashes tended to occur around dawn whereas work-related non-fatigue crashes occurred in peak hour traffic (Williamson & Boufous, 2007).

A British study found that car and light vehicle drivers with very high proportions of work-related mileage tend to have an elevated crash risk and tend also to drive while fatigued (e.g. driving on long journeys (more than 50 miles) after a full day's work, under time-pressure to reach a destination (so they speed), and while distracted by in-car tasks such as mobile phone conversations, eating and drinking (Broughton et al., 2003).

Heavy commercial vehicle driver fatigue: Research undertaken in some EU Member States indicates that driver fatigue is a significant factor in approximately 20% of heavy commercial transport crashes (ETSC, 2001). The results from various surveys carried out at different times, show over 50% of long-haul drivers have at some time fallen asleep at the wheel (Hamelin, 2000). One of the most important findings concerning the causes of all fatigue-related crashes is that peak levels at night are often 10 times higher than daytime levels. French research into lorry driver working times and habits showed that risk levels vary with three key factors as regards the general problem of fatigue (Hamelin, 1987, 1992 and 1999). There is an increased risk of crashes at night (see also the Polish study (Zużewicz & Konarska, 2005), an increased risk as the length of the working day increases, and also with irregular working hours. Driving time is only a part of the total working time for commercial
drivers, who have many more tasks than driving. Most studies show that it takes around nine or ten hours of driving, or eleven hours of work, before accident risk starts to rise (Hamelin, 1987; Mackie & Millar, 1978). After 11 hours of work, the risk of being involved in an accident doubles (Hamelin, 1987).

Car driver fatigue: A survey of car drivers in the United Kingdom found that 29% admitted to having felt close to falling asleep while driving in the previous year (Maycock, 1997). An Australian study reported that over a third of driver fatigue crashes or near crashes occurred on work-related journeys (Fell & Black, 1996). In another study 43% of respondents who had a fatigue incident (a crash, near miss or moved out of their lane because of fatigue) stated that their trip was work-related (Haworth et al., 2000).

See ERSO web text on Fatigue for further information.

**Barriers to effective work-related road safety activity**

A review of UK and Australian activity identified ten barriers to effective work-related road safety activity: the absence of ‘purpose of journey’ data, the nature of operational procedures and structures, the lack of senior management commitment, lack of integration between fleet safety and occupational health and safety, the focus on ‘claims-led’ procedures, lack of crash investigation, lack of standard definitions and conventions, a reactive rather than proactive response to injury prevention and inflexible attitudes to change and poor management (Murray, 2001; Murray et al., 2001).

**2.3 Costs of work-related road crashes and injuries**

**Socio-economic costs**

Little systematic information is available as yet for the EU as a whole about the specific socio-economic costs of work-related road traffic crashes. Crashes during commuting journeys cannot be identified readily in many national databases. Many organisations do not count the hidden costs of crashes (e.g. lost time and productivity) (Haworth et al., 2000).

However, the socio-economic costs of work-related road crashes and injuries are substantial both for countries and employers and experience shows that sound business cases can be made for investment in work-related road safety. The real costs of road crashes to organisations are nearly always significantly higher than the resulting insurance claims. UK research into workplace accidents suggests that for every £1 recovered through insurance, between £8 and £36 may be lost via uninsured costs (ORSA, 2011).
Crash costs comprise:

- Lost work time, lost orders and production losses
- Emergency medical costs
- Vehicle repair and maintenance costs (the average repair cost of a car is £700 in Britain)
- Legal & insurance costs (annually, 66% of company cars in Britain are involved in claims)
- Damage to employer reputation – especially when liveried vehicles are involved
- Environmental costs – due to spillages of dangerous substances

In Britain work-related crashes have been estimated at around £2.7 billion annually (Dykes, 2001). In the US, crash costs typically comprise between 13-15% of a fleet’s total spending and crashes cost companies around $US54.7 billion a year (Minahan, 1997). Work-related road crashes in Australia cost around $AUS 425 million each year, and the average time lost from traffic crashes is greater than from any other workplace injury claim (Stewart-Boggle, 1999). An Australian review (Haworth et al., 2000) indicates that the costs are particularly high for organisations, for example, comprising between $AUS14 and $AUS21 million a year for a large telecom company (Drummond & Vulcan, 1991).

A Swedish study of medically impairing occupational injuries sustained in national traffic indicated more than half of the cases with a permanent medical impairment were caused by minor injuries. Soft tissue injuries to the neck (whiplash injuries) made up nearly half of all permanently impairing injuries, and half of these were caused by rear-end collisions (Byland et al., 1993).

**Effect on corporate image**

Many organisations work to demonstrate Corporate Social Responsibility which forms part of the Europe 2020 strategy for smart, sustainable and inclusive growth. In March 2010 the European Commission made a commitment to “renew the EU strategy to promote Corporate Social Responsibility as a key element in ensuring long term employee and consumer trust”. A poor road crash record or road crashes involving company vehicles visible to the passer by or reported in the media can cause significant harm to the company brand and reputation. The manner in which company employees use the road can significantly harm the company's public image. Court cases following crashes or prosecutions for driving offences are also reported in the local and national media ORSA 2011.

**IRU advice to taxi-drivers**

“Professionally driven taxis are an essential link in the mobility chain. However, any accident or incident involving a taxi, regardless of who is to blame, can have a negative impact on the image of your profession.”

Source: The Taxi Driver’s Checklist, IRU, 2011
2.4 Benefits of work-related safety
A range of benefits have been identified with managing work-related road safety as illustrated in the example below. Principally, road safety, in itself, can contribute to economic growth by addressing largely avoidable crash costs (DfT, 2011).

### Benefits of managing work-related road safety

- Control over costs, such as wear and tear, fuel, insurance premiums, legal fees and claims from employees and third parties
- Informed decisions about matters such as driver training and vehicle purchase and identifying where health and safety improvements can be made
- Fewer days lost due to injury
- Reduced risk of work-related ill health
- Reduced stress and improved morale
- Less need for investigation and paperwork
- Less lost time due to work rescheduling
- Fewer vehicles off the road for repair
- Reduced running costs through better driving standards; fewer missed orders and business opportunities so reduced risk of losing the goodwill of customers
- Less chance of employee driving bans e.g. as a result of points on their licences

Source: Health and Safety Executive, GB, 2003

3 Work-related road safety management

3.1 Management frameworks
As with safety management in general, there is growing awareness that good practice work-related safety management requires a systematic, planned Safe System approach. This entails establishing a road safety management system and providing appropriate capacity for the main organisational functions and processes needed to identify the main road safety problems and deliver effective actions to achieve desired results.

Work-related road safety is a key Safe System integration strategy which is being included increasingly both in country and organisational road safety management systems. See also DaCoTA text on Integration of Road Safety in Other Policy Areas.
3.1.1 Global frameworks

Recent global guidance from international organisations on a jurisdictional road safety management framework and a new draft global standard for organisations sets out the current state of the art in road safety management and its assessment. They aim to provide complementary approaches and guidance to decision-makers and practitioners at country and organisational levels on systematic frameworks and steps to achieve the ambitious results sought in the global Decade of Action.

An international ISO standard, ISO 39001 – ‘Road traffic safety (RTS) management systems – Requirements with guidance for use’ (ISO, 2012) has been published recently to assist organisations in establishing and implementing a road safety management system. This will assist organisations in integrating road safety into other organisational management systems covering other key needs and also aligning with country road safety goals and strategies. It is expected that adoption of the new standard will greatly assist the contribution that can be made in improving work-related safety.

The standard is directed at organisations of all types and sizes and has received support from many countries (37 member countries have been involved in its developed). The standard is a requirement standard for certification is one of a family of ISO management system standards. It is based on a new, common management system standard framework developed by ISO and a Plan, Check, Do and Act process. The aim is for the road safety management system to be integrated with the general management system of an organisation and with several parallel disciplines of management system standards, e.g. ISO 9001 (Quality) and ISO 14001 (Environment), OHSAS 18001 (Occupational Health and Safety).

Unique elements include the requirements for an organisation to a) adopt the Safe System goal and decide on targets and objectives for the interim and b) consider a range of measurable safety performance factors areas within its sphere of influence that are known to reduce the risk of fatal and serious injury. Requirements for key management functions are set out: focussing on achieving these results though planning, and establishing a safety performance framework, coordination, funding and resource allocation, rules, promotion, monitoring and evaluation and knowledge building and transfer.

The aim is both to guide organisations through a process of continual improvement in road safety performance towards zero death and long-term injury and support the transfer of knowledge about successful activity. A further summary and commentary of the development of ISO 39001 is provided in ISO Focus and ISO 39001: A New Tool for Safe Systems. National Standardisation Bodies will assist in providing further information concerning the standard.
3.1.2 EU policy
The need for specific EU-wide action on work-related road safety is highlighted in a recommendation by the EU Council of Ministers at the end of 2010.

**Council Conclusions on Road Safety, Transport, Telecommunications and Energy Council meeting Brussels, 2–3 December 2010**

“7. RECALLS that road safety is an issue of shared responsibility which requires that actions are undertaken at various levels within the public and private sectors; INVITES the Commission and the Member States to stimulate the development and use of safety management systems, in order to promote responsibility for road safety among all relevant stakeholders and ENCOURAGES employers to draft work-related road safety action plans;”

The European Commission has proposed that by 2050, the EU should move close to zero fatalities in road crashes and aim at halving road casualties by 2020 (European Commission White Paper, 2011; European Commission, 2011). The Commission also proposed in the current health and safety at work strategy the ambitious goal of achieving by 2012 a 25% reduction in the accident rate at work (number of accidents at work per 100,000 workers) in the EU 27 (European Commission, 2007).

**Road transport sector**
The EU is active in road safety in general and a range of measures have been introduced. In the road transport field these have include road safety action plans (which have included initiatives on data systems, road infrastructure, the type approval of vehicles, driver and rider licensing standards, enforcement initiatives, plans on intelligent transport systems and initiatives on eSafety best practice exchange and research and development).

Most specific attention to work-related road safety within road traffic law has been to regulate large commercial and passenger road transport operations and the carriage of dangerous goods. Various legislative initiatives have been taken at EU level which include EU driving and rest period rules and their enforcement via digital tachographs the transport of and checks on dangerous goods by road, a directives on training, safety adviser for the transport of dangerous goods, the provision of visual and audible seat belt reminders, compulsory seat belt wearing, safety markings on vehicles, blind spot mirror requirements and harmonising key traffic offence penalties for international hauliers. A range of other initiatives include best practice guidelines on securing cargo, EU projects on weigh in motion (WIM) technologies to assist the prevention of vehicle overloading and European truck crash causation, carried out by the European industry. The European Road Safety Charter was launched in 2004 which has over 1,000 members including stakeholders from local government, SMEs, global business and the NGO community.
The Commission Communication Towards a European Road Safety Area: Policy Orientations on Road Safety 2011-2020 anticipates further activity on work-related safety such as review of the case for the fitment of speed limiters in light commercial vehicles, the compulsory installation of alcohol interlock devices in professional transport vehicles (e.g. school buses) and event data recorders ('black boxes') on professional vehicles.

**Occupational health and safety sector**
The continuous improvement of safety and health at work is a key objective of European social and employment policy and work and a range of health and safety strategies have been produced e.g. Improving Quality and Productivity at work: Community Strategy 2007-2012 on health and safety at work. European Directive 89/391 and amendments requires every employer in EU Member States to undertake a risk assessment.

The European Agency for Safety and Health at Work (EU-OSHA) was formed in 1994 and acts as a catalyst for developing, analysing and disseminating information that improves occupational safety and health in Europe. The principal activities are data collection and awareness-raising activities which in the transport field include a broad range of occupational risks to transport drivers -not just road safety issues and driving hazards.

This sector has recently started to address issues relating to work-related road safety and the Agency co-hosted a Brussels seminar on work-related road safety. See EU OSHA presentation.

**EU Project - PRAISE**
Co-funded EU projects such as PRAISE developed and conducted by the European Transport Safety Council are assisting in helping to identify and promote good and best practice in current work-related safety management and enhanced corporate social responsibility across the EU. Many recommendations have been made within the framework of this project for the further development of EU policy in work-related road safety and its key potential contribution to meeting long term EU road safety goals and interim targets. See PRAISE report links for full recommendations and box below for key, overarching recommendations.
PRAISE aims to:

- advance the need for work-related Road Safety Management and provide the know-how to employers who must take on that challenge.

- raise the work-related road safety standards of EU Member States and carry out advocacy work at the EU level: work-related road safety is an area of road safety policy that needs renewed political commitment.

- communicate the message that work-related road safety should include road safety ‘at’ work (driving on duty) but also road safety ‘to’ work (commuting).

Key ETSC PRAISE recommendations for EU and Member State level action:

- Set new EU-wide targets and adopt measures which address the safety of driving for work and commuting to 2020.
- Improve data collection and monitoring to include purpose of journey and commuting data.
- Adapt the EU Directive 2009/33 on the promotion of clean and energy-efficient road transport vehicles to include in-vehicle safety technologies in public procurement.
- Ensure that employers draft a road safety plan in compliance with EU legislation and based on a solid business case to improve the health and safety of workers.
- Encourage companies to adopt the new ISO international standard for road safety management (ISO 39001).
- Lead by example and adopt work related road safety management programmes for the EU institutions and their vehicle fleets including vehicle safety into public procurement.
- Take EU system-wide action to improve work-related road safety in the field of data collection and risk assessment, evidence-based training, in-vehicle equipment aimed at reducing speeds (e.g. ISA), increasing seat belt use (seat belt reminders) reducing excess alcohol (e.g. alcolocks) and fatigue, fitting event data recorders, as well as minimising in-vehicle distraction (e.g. mobile and in-car telephones) to improve work-related road safety; improving fitness to drive, and improving the safety of work zones.
3.1.3 National approaches

National approaches to managing work-related road safety vary in definition of the problem, form and coverage from one country to the next. At national level, relatively few countries have taken steps to investigate and address the problem systematically or have foreseen activity on work-related road safety in their national road safety strategies. No specific national work-related road safety targets have been identified during the course of this review but an increasing number of countries, however, are starting to address these issues.

Work-related road safety can fall within the framework of health and safety policy, public health policy, policies for the asset and quality management of road transport as well as specific road safety policy. Typical policy tools in use include data collection and in-vehicle monitoring, funding research, legislation, national guidance to employers, stipulating safety demands in procurement policies, leading by example with safe fleet policies and encouraging effective delivery partnerships.

Sweden

Vision Zero provides the framework for the national road safety strategy and interim targets and states that public authorities should apply quality assurance principles to work-related travel. Work-related road safety is a key Vision Zero strategy and is integrated into national road safety policy. In the operational strategy of Vision Zero states that public authorities should apply quality assurance principles to work-related travel. “The operational strategy of Vision Zero means that public authorities should, for example, take considerably greater responsibility for the quality assurance of their road transports, official business trips, and trips to and from work, so-called work-related trips from a road safety and environmental point of view. If this is done in an organized way throughout society, there will be a significant impact on the road traffic safety within the country”(Ministry of Transport and Communications, 1997).

The Swedish Transport Administration has adopted a strategic approach to improving the safety of the national vehicle fleet through its fleet safety policies.

**Swedish Government policy on promoting travel and fleet safety**

Guided by Governmental Decree (2009:1) Environmental and Road safety has

- established a travel policy pushing further demands on vehicles
  - Lease vehicles
  - Short term rental vehicles
  - Private vehicles used on duty
- required alcohol interlock from suppliers of transport and road maintenance services
- been active in the development of ISO 39001 (Road Traffic Safety Management System Standard)
In Sweden, fleet safety forms part of quality management of the transport component of an institution (whether government or private). The quality assurance of transport aims to ensure that people and goods arrive at the right place, at the right time and in the right way (i.e. without any related danger of serious injury or damage to goods or the environment). Road safety and environmental outcomes are linked and there is emphasis on ensuring the quality of outsourced transport as well as the use of own vehicles. In specifying high safety standards, corporate purchasers of vehicles and transport services can create an economic imperative for providers of vehicles and transport services to meet these standards (Haworth et al., 2000).

**What can a country/organisation/company do to promote safer vehicles**

- Use travel policies
- Look at management systems (ISO 39001)
- Include vehicle safety in the traffic safety work
- Support Euro NCAP and actively use the results
- Support every organisation that wants to focus on safety
- Be the market (Everyone must only buy....)
- Get occupational health and safety on-board
- Follow up new technologies (to give advice)

Source: Lie, 2010

The Swedish Work Environment Authority encourages employers who operate vehicles as part of their work to develop road safety policies and programmes (e.g. seat belt use, driving without alcohol and drugs), monitoring of employees compliance with these rules by the employer, and the installation of safety equipment in vehicles (e.g. seat belt reminders, alcohol ignition interlock for commercial vehicles).

Local authorities are also showing leadership with 23% of municipalities and 18 % of county councils stipulating the need for alcolocks when purchasing new vehicles (Lie, 2010).

The OLA approach – Systematic Collaboration for Safer Road Traffic – is used which entails systematic collaboration between the different organisations, companies and authorities that have been designated as the designers of the road and rail transport system.

The National Society for Road Safety, Sweden (NFT) is a key supporter of national work-related safety activity and advocates for improvements and monitors the work-related road safety contributions of companies and organisations.
NTF work-related safety demands

- Road safety in commercial traffic is a responsibility for management and transport buyers.
- Transport companies and buyers should introduce transport safety quality systems.
- Minimum demands in a transport safety quality system are a sober driver, who always follow the speed limits and use his seat belt. The essence of the quality system is the control of these demands.
- Transport companies and transport buyers that introduce genuine systems for safe transport should be highlighted as good examples.
- Legislation and wage-conditions that encourage illegal high speeds and violations of regulations of driving-time and resting-time should be changed.
- The Work Environmental Act should be applied even when it comes to safe transport.
- Permits for commercial traffic should be connected to the companies traffic safety work.
- In the case of travel to and from work, employers should encourage the use of, for example, cycle helmets and reflectors even if there is no relevant legislation.

United Kingdom
The approach in the UK is characterised by a specific legislative framework for work-related road safety and stiff penalties for serious breaches of duty of care. Following a research programme carried out since the late 1990s into work-related road safety, the UK made provision for the application of health and safety at work law to on-the-road work activities. Going beyond EU legislation, employers have a duty to manage risk on the road as part of their health and safety responsibilities. This entails carrying out risk assessments to see what 'reasonably practicable measures' are needed to ensure ‘safe systems of work’ for their employees while on the road. More recently, the Corporate Manslaughter and Corporate Homicide Act 2007 specified that companies and organisations can be found guilty of corporate manslaughter as a result of serious management failures resulting in a gross breach of a duty of care.
Health and safety requirements for work-related road use

The Health and Safety at Work etc. Act 1974 requires the employer to ensure, so far as is reasonably practicable, the health and safety of all employees while at work and that others are not put at risk by the employee’s work-related driving activities.

The Management of Health and Safety at Work Regulations 1999 sets out the requirement for employers to manage health and safety effectively. They require the carrying out of an assessment of the risks to the health and safety of employees, while they are at work, and to other people who may be affected by their work activities. The Regulations require the employer to review the risk assessment periodically so that it remains appropriate.

Consultation with employees and, where applicable, their health and safety representatives, on the health and safety issues, is covered in governmental guidance. Health and safety law does not apply to commuting, unless the employee is travelling from their home to a location which is not their usual place of work.

These requirements of health and safety law are in addition to the duties of employers under road traffic law, e.g. the Road Traffic Act and Road Vehicle (Construction and Use) Regulations, which are administered by the police and other agencies such as the Vehicle and Operator Services Agency (Health and Safety Executive, 2003).

Developments have been assisted by the independent Work-related Road Safety Task Group, which was foreseen in the national road safety strategy and was established in 2000. It comprised expertise of a wide range of organisations: employers, both large and small, worker representatives, law enforcement agencies, road safety experts, driving standards, transport groups, the insurance industry and policy makers with a secretariat of officials from the Health and Safety Executive (Health and Safety Executive, 2003) and the Transport Department. It produced a report with a series of recommendations for national policy development, some of which have been implemented.
Terms of Reference - Work-related road safety task force, Britain (Dykes, 2001)

Establish (or signal what further work is required to establish) accurate casualty and incident statistics for work-related activities on or near roads
• Establish (or signal what further work is required to establish) the main causes and methods of preventing work-related road traffic incidents
• Promote a public debate on best practice in relation to preventing at-work road traffic incidents;
• Propose minimum health and safety management standards for employers, the self employed and others for work-related journeys and other work activities on the highway;
• Propose if possible non-legislative mechanisms for dovetailing road traffic law with health and safety at work law
• Propose mechanisms for effective liaison between those who enforce road traffic law and those who enforce health and safety at work law
• Prepare a Regulatory Impact Assessment if appropriate

Various measures are promoted through national guidance to employers. Driving at work: Managing work-related road safety; Reducing at-work road traffic incidents. Work-related road safety is now expected to address both national road safety and health and safety targets. Work-related road safety management is expected to cover several key strategies: policy, responsibility, organisation, systems and monitoring. The broad road safety role of for industry and business is set out in the UK road safety strategy.

Work-related road safety management guidance in Britain (Health and Safety Executive, 2003)

Policy: An organisation’s health and safety policy statement should cover work-related road safety and should be written down if five or more people are employed.
Responsibility: Top-level commitment to work-related road safety management is required with clear accountabilities set out.
Organisation and structure: An integrated organisational structure is needed which allows cooperation between departments with responsibilities for work-related road safety.
Systems: Adequate management systems are needed.
Monitoring: An effective monitoring system is needed.
Guidance in work-related risk assessment in Britain (DfT, 2011), (Health and Safety Executive, 2003)

Five steps in risk assessment
Step 1 - Look for hazards that may result in harm when driving on public roads.
Step 2 - Decide who might be harmed.
Step 3 - Evaluate the risk and decide whether existing precautions are adequate or more should be done.
Step 4 - Record your findings.
Step 5 - Review your assessment and revise it if necessary.

Key considerations in risk assessment
The driver
• Competency
• Training
• Fitness and health
The vehicle
• Suitability
• Condition
• Safety equipment
• Safety critical information
• Ergonomic considerations
The journey
• Routes
• Scheduling
• Time
The weather

Several work-related safety networks support of UK work-related safety initiatives, the Department for Transport funds Driving for Better Business run by the industry-led ROADSAFE partnership to champion work-related road safety in the business community and public sector by using advocates drawn from these communities to promote the business benefits of managing it effectively. The virtual Occupational Road Safety Alliance (ORSA) network was established by the Royal Society for the Prevention of Accidents (RoSPA) which has been active in the occupational safety area in 2002 (Bibbings, 2003). ORSA brings together 150 organisations and aims to facilitate networking, joint working, information exchange and technical cooperation between key stakeholders. The BRAKE organization has also played a key role in knowledge transfer and advocacy for improvements to work-related road safety in Britain.
France
In France the government set up the National Steering Committee For The Prevention Of Road Risk Incurred By Employees - Programme of Action with the aim of improving work-related road safety. Voluntary agreements have been drawn up between government, insurance companies, the national occupational health fund and companies. The programme aims to motivate companies to undertake road safety programmes by increasing awareness of the high cost of road crashes to the company and by decreasing workers compensation and vehicle insurance premiums if programmes are implemented (Haworth et al., 2000; Royal Society for the Prevention of Accidents, 2006).

In 1994 the Department of Development, Housing, Transport and Tourism in France recommended the establishment of Clubs Enterprises. The Clubs are organized as associations in nine regions. For example, the association in Haute-Garonne has 38 partner companies which correspond to about 69,000 employees, 17,500 vehicles and 218 million kilometres of vehicle travel per year. The objectives of the association are to lessen the human and economic costs of road crashes and, to work cooperatively to mobilise companies around a common plan, and to facilitate the exchange of ideas and experiences among the partners.

Australia
There have been significant developments in work-related road safety activity in Australia over the last decade. Health and safety at work legislation makes employers responsible for minimising the risks involved in driving for work. This has mainly involved implementing safety policies and procedures, ensuring vehicle safety, and providing adequate training for employees. In addition to this, ‘chain of responsibility laws’ have been introduced which increases the accountability of employers, managers, and all other workers involved in the chain of commercial transport (Williamson & Boufous, 2007).

The important role of parliamentary committees in work-related road safety management has also been recorded (Murray et al., 2002). In New South Wales, Australia the Staysafe committee produced the highly influential Staysafe36 report, and several other relevant publications and related events. Staysafe36 covered a range of road safety and Occupational Health and Safety issues, and can be seen as a very important starting point for many of the current fleet safety initiatives in Australia”. In Queensland, “the Travelsafe Committee co-organised and hosted a symposium on work-related road trauma and fleet risk management and released Travelsafe Report No. 34. This has led to a range of recommendations for different government agencies in Queensland, including the collection of purpose of journey data, more fleet safety in the road safety action plan and closer collaboration between key Government agencies, including Police, Transport and OH&S. Several participant organisations have also implemented fleet safety reviews, programs and specific countermeasures as a direct result of the symposium.”
Most Australian States have developed policies on improving work-related road safety and examples are presented below (Road Safety Council, 1967; Roads and Traffic Authority of NSW, 1994; VicRoads, 2006).

**New South Wales, Road Traffic Authority (RTA) initiatives**
- Providing the RTA’s own Safe Driving Policy as a sample safe driving policy
- Providing a wide range of education resources for the workplace (fatigue, speed, alcohol and drugs, seatbelts)
- Implementing work road safety initiatives in all RTA regions
- Working with other states and territories to exchange information on best practice
- Providing consumer information on the safety of new and used cars

**VicRoads Safer Driving Manual outlines four steps for policy development**

1. **Gain management commitment**
   In order to begin the process of developing a Safer Driving Policy, senior management needs to accept the important role that driving and cars play in your organization.

2. **Identify key people**
   Decide who is going to be involved in the development of your policy. People such as fleet managers, human resource managers, OH&S managers and industrial relations managers may be suitable. Others to include could be employees with a particular interest in road safety issues. Involving employees in the policy development stage will ensure their ideas and input are considered. A consultative and collaborative approach will lead to greater acceptance of the policy at the implementation stage. Ideally, appoint a manager to co-ordinate the Safer Driving Program, who reports directly to senior management.

3. **Develop a policy suited to your organization, targeting key road safety issues**
   Since no two organizations are exactly alike, you will need to devise a Safer Driving Policy that suits your particular needs and meets your organization’s specific activities and priorities. Your fleet’s crash data/insurance claims and also information such as WorkCover claims involving motor vehicles can guide the development of the policy. The policy should be suitable for implementation in your organization. Sample policies have been included in this kit and can be used as a starting point. As a minimum, the policy should cover:
   - Buying safer cars
   - Education of employees
   - Monitoring of crash data.
   The policy should clearly outline the responsibilities of employees and management.

4. **Gather support**
   Consultation is the key to a successful Safer Driving Policy. Once the draft policy has been developed, consider making it available to staff for comment to their future support. Also identify which key decision makers will need to support the policy and its implementation throughout your organization. Key decision makers may include the Chief Executive Officer (CEO), board members, support. Support from senior managers is essential.
Work-related road safety is integrated into the National Road Safety Strategy 2011-2020 which outlines corporate responsibilities, as shown below.

**Extract from National Road Safety Strategy 2011-2020, Australia**

**Corporate responsibility**
Companies and other employers will play a major role in building a road safety culture for Australia, particularly in the area of workplace reforms. The links between work and road crashes are well established. On average, company drivers travel more than twice the annual distance of private car drivers and have about 50 per cent more incidents. This suggests fertile ground and great potential rewards from improving road behaviour by working closely with organisations and employers.

The potential costs of inaction are high. Overall, work-related road crashes in Australia account for about half of all occupational fatalities and 15 per cent of national road deaths, and many people are killed or seriously injured in motor vehicles or as bicyclists or pedestrians getting to and from work.

Corporate action can reduce employee involvement in road crashes through workplace policies and practices that value and promote road safety, encourage safe road user behaviour among employees and contractors, and provide for the purchase of vehicles with high safety ratings.

Organisations have legal responsibilities to provide a safe workplace and actively manage for a safety-focussed environment. Specific Australian legislation designed to ensure organisations meet this primary obligation can be found in:

- The Corporations Act 2001, and
- Occupational Health and Safety Act 2004
- A number of Australian companies and organisations have already implemented road safety related policies. Important innovations include:
  - introducing workplace road safety policies (for example, requiring strict compliance with the road laws from employee drivers and encouraging a focus on reducing driver distractions by requiring pulling over to answer mobile phone calls)
  - focusing on safety behaviours in recruitment and selection
  - including road safety requirements and skills in induction programs to embed a safe driving culture
  - prioritising road safety records in fleet selection and maintenance (for example, requiring 5-star ANCAP rated vehicles where possible and ensuring key safety features are fitted to all new vehicles)
  - providing ongoing training and education of staff to build road safety awareness and skills.
3.1.4 Local policy initiatives
Local government also plays a role in developing policies on improving work-related road safety as outlined in examples from Britain and Australia.

Derbyshire’s Road Safety Interagency Group

The Derbyshire Road Safety Interagency Group was established in 1996 and comprised representatives from Derbyshire County Council, Derby City Council, North Derbyshire Health Authority, South Derbyshire Health Authority, and Derbyshire Constabulary. The Group formed following a number of years of informal working, to provide a structure to share expertise, opportunities and goals, such as crash reduction and health improvement. A key objective of the work of this group, which is reinforced in Derbyshire's Road Safety Strategy, was road safety in the wider community which provided a focus for workplace activities. A workplace register was formed to enable contact with companies who were interested in promoting safe practices for drivers. Initiatives include, a document outlining policies to put in place, regular newsletters and a biennial conference (Dykes, 2001).

The FleetSafe Project

The FleetSafe Project was coordinated by the Southern Sydney Regional Organisation of Councils (SSROC) and funded by the Roads and Traffic Authority of New South Wales. The rationale was that the 12 Councils with a combined fleet of about 2,720 light and heavy vehicles had an annual crash rate of about 50%, which is approximately double the average for fleets. This corresponded to a $AUS1.2 million annual repair bill and annual insurance premiums of approximately $AUS900,000. The FleetSafe program implemented in these Councils is divided into three sections: 1) Model FleetSafe Policy: This is a general model that Councils can incorporate with minor individual changes. 2) Recommended Guidelines: A detailed set of best practice procedures. 3) Implementation: Implementing and Maintaining the FleetSafe Program - A guide to successful implementation (Haworth et al., 2000).
3.2 Employer policies
Over the last 10 years, awareness of the importance of work-related road safety together with developing national governmental policy in this field has led to an increasing level of activity on the part of employers, both in the private and public sectors. The rationale for development includes:
• Responding to new national government policy
• Desire of government departments to lead by example in adopting in-house work-related safety policies
• Contributing to national and regional road safety policies and targets
• Responding to transport system quality goals
• Cutting organisation road crash and incident costs
• Responding to award schemes which highlight good practice
• Improving organisation profile and increasing business

3.2.1 Government
Public sector as exemplar
In Sweden and some of the Australian States, the lead agency for road safety has adopted a travel and procurement policy aimed at reducing occupational road safety risks. See Section on Fleet Safety Policies. Local government also plays a key role and examples from Sweden are shown below.

Local municipalities as exemplar in Sweden
In 1997, the Borlänge municipality in Sweden started a programme to purchase transport services featuring safety as a key element. Transport providers had to provide a safe service in terms of vehicle used, drivers used and the way the vehicle is driven. The contracts between the local government and the providers specified that the provider must have a quality system in place to be able to guarantee the safety standard. A local non-governmental traffic safety organisation was contracted to audit the activity to ensure that safety systems were in place (Haworth et al., 2000).

The municipality of Gothenburg purchases bus and tram services from a corporation and sets out specific contractual requirements in terms of speed etc. which are often lower than posted speed limits.

In Lund, buses have to be equipped with an intelligent speed adaptation (ISA) warning system with an audible warning for exceeding the speed limit and this practice is being adopted increasingly by Swedish local authorities.
3.2.2 Private sector

Many companies are embarking upon work-related road safety activities in European countries encouraged by governmental strategies, legislation and initiatives, promotion of good practice and non-governmental sector award-schemes. Efforts to establish the effectiveness of the variety of the approaches and measures adopted are in an early phase.

For example, a survey of over 1000 organisations in Scotland about work-related road safety indicated that just under two thirds of organisations (64%) claimed to have a policy relating to safe driving procedures (70% of large organisations and 60% of medium sized organisations). About one third of those with a safety policy reported that they had demonstrated positive results. However, when these were followed up in order to identify case studies, it appeared that organisations reported having a policy if they had a general health and safety policy, even where this was not specific to work-related road safety. Where organisations had taken some action, usually training, this often could not be backed up with evidence of improvement, partly due to the lack of data on which to compare before and after training intervention (Lancaster & Ward, 2002).

Company case studies cited by the ETSC’s PRAISE Project, the UK’s Health and Safety Executive, Driving for Better Business illustrate a range of current practice in large companies in Europe. Examples from Sweden are listed below.

<table>
<thead>
<tr>
<th>Private sector initiatives – Swedish, Belgian and UK examples</th>
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<tbody>
<tr>
<td>Swedish insurance companies are responsible for approximately half of the rental car market with most of this demand comprising replacement cars for cars under repair (Folksam Research, 1999). The Folksam insurance company has developed environmental and safety requirements based on Euro NCAP safety ratings that must be met by the rental car companies with which it forms agreement.</td>
</tr>
<tr>
<td>A wide range of companies are using the ISA advisory system to inform drivers when speed exceeds the posted limit. These are:</td>
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<tr>
<td>Transport companies: SITA, Panaxia, Alltransport</td>
</tr>
<tr>
<td>Taxi companies: Gävle taxi, TaxiBil Syd</td>
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<tr>
<td>Rental car companies: Hertz</td>
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<tr>
<td>Elevator supplier and service: Kone</td>
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<tr>
<td>A taxi company in Sodertalje, a city with many large companies, developed and implemented a safety and environmental policy in order to provide especially the large clients with a safe and environmentally sound transport service. The policy relates mainly to driving, requiring that speed limits should be complied with and that special consideration is given to unprotected road users. The policy is perceived by the company to offer competitive advantage, gaining more clients having a positive impact on some of the larger clients.</td>
</tr>
<tr>
<td>Schenker Akeri AB in Sweden has equipped every new vehicle since 2006 with alcolocks</td>
</tr>
</tbody>
</table>
and the company carries out random alcohol checks at its terminals; cruise control systems cannot be set above 80 km/h and carries out speed checks at different speed levels.

A taxi company in Mechelen, Belgium – N Taxi – adopted a zero tolerance policy on alcohol and drugs and has fitted alcolocks as part of a trial, leading to a 20% increase in company business.

Napp Pharmaceuticals base in Cambridge UK ensures that all its fleet vehicles are equipped with electronic stability control.

Source: ETSC, 2009, Haworth et al., 2000

**ETSC PRAISE Awards**

ETSC PRAISE awards were established in 2010. To enter into the ETSC awards competition run by the PRAISE project, employers have to show evidence of measures taken to reduce the number of road collisions at their work place. A panel of judges put together by ETSC evaluates entries based on criteria including setting road safety targets, evidence of progress and sustainability of achievements. Since 2011, the competition is divided in two categories: large companies and small-medium sized companies.

British Telecom (BT) was the 2010 winner. Since BT’s Health and Safety Group identified driving as its biggest and most expensive risk in 2003 the company has developed a strategic program and holistic approach based on a clear application of well researched policies, procedures and processes. BT’s road safety initiatives include for example: extensive driver assessment and training, collision investigations, safe vehicle selection, and the trialling of technological interventions such as telematics.

ESB – the large company winner in 2011 is a leading Irish energy utility with international operations and employs 7,150 people. Established in 1927, ESB has always had a strong safety culture. It has been promoting work related road safety since the 1960’s, through in-house safe driving awards. In 2004, the ESB Safe Driving Bureau was set up and the first of the safe driving programmes was introduced which aim to reduce the risk to staff drivers, and to all road users, through ongoing safe driving initiatives.

The small-medium company winner, KTL, operates in the telecom, renewable, transmission and power sectors within Ireland (with offices in England, Belgium and South Africa) and it employs 170 staff. KTL has shown constant commitment to providing a safe work place for its employees, by setting out and implementing a number of safety initiatives, processes and measures to tackle work-related road safety issues and to create awareness of the dangers associated with driving.
3.3 Key management functions and processes
Successful intervention and improvements in organisational or country road safety performance are always underpinned by a range of institutional management processes. Without this foundation, experience shows that interventions will not be effectively implemented and results not achieved. See ERSO web text on Road Safety Management.

Results focus
Leadership, ownership, and accountability
Achieving road safety results in a work-related context or more generally requires long-term ownership, leadership and political will by government and the top management of organisations in business and civil society.

The OECD and World Bank recommend that government agencies commit to ensuring an effective jurisdictional road safety management system, commit to a strong results focus through their institutional management arrangements and resolve any capacity weaknesses which will inhibit implementation. This focus requires clear identification of: a lead agency/department; the accountable involvement of a core group of government agencies with defined roles and responsibilities; high-level strategic performance review; adoption of the Safe System goal; definition of step-wise targets towards this and transparent reporting of results (Bliss & Breen, 2009; Bliss, 2004; OECD, 2008).

The ISO standard (39001) promotes similar objectives for all organisations. If adopted, it will require a high level of commitment to be demonstrated by persons in top management to the establishment and sustainability of the management systems and sets out a range of key requirements. It requires top management to adopt the elimination of death and serious injury in road crashes as the long term road safety objective of the management system, as well as considering what RTS results it wants to achieve in the interim.

ISO 39001, Road traffic safety management systems,
Top management responsibilities and commitments
• Focus on health and prevention of loss of life
• Focus on results
• Leadership
• Partnership and collaboration
• Process approach
• Continual improvement
• Transparent and inclusive process
• Tailored implementation
• Part of decision making
• Emergency response
• Responsibility
• Capacity
• Compliance with statutory and regulatory requirements

Safety culture and Safe System

‘Safety culture’ is a widely used term in occupational health and safety and a general discussion can be found. See AAA Foundation Conference, 2006.

The presence of ‘safety culture’ in road transport has been characterised in one Dutch research study as:

• the extent to which the management has a safety policy and acts accordingly.
• the extent to which a company wants to learn from failures;
• the extent to which a company has insight into its own safety and is willing to adopt structural measures to improve safety.

The absence of ‘safety culture’ was characterised by the absence of indicators for measuring safety performance; an acceptance of crashes as the price of business compensated for by insurance premiums; lack of understanding of the importance of planning (e.g. work/trips (influencing fatigue and time pressure); the tendency of employees to want to work hard for their company but to want to have freedom of the road (TNO, 2002).

The importance of a strong safety culture within an organisation is confirmed by research. A British study of fleet trainers, fleet managers, fleet drivers and the insurance industry indicated that the culture within an organisation may place an emphasis on business needs, such as delivery quotas, before safety. A strong safety culture within a company led to safety concerns being addressed more rigorously in that company. In addition, companies with strong safety cultures were found to be more satisfied with the outcomes of safety measures that had been implemented (Downs, et al., 1999). The organisation's safety culture also has an important effect on the crash liability of company drivers. A British study of company vehicle drivers in both small and large companies (using mainly company cars and LGVs) showed a relationship between safety culture, driver attitudes and crash liability (Bomel Ltd, 2004).

Safe System represents the prevailing ‘safety culture’ for a growing number of organisations. In Sweden, the Netherlands and Australia concepts known collectively as Safe System are contributing to the establishment of a national safety culture and are being championed increasingly in road and work-related safety management. This approach has seen a long evolution in road safety management and is promoted by the international organisations which are active in road safety. The ISO standard (39001) on road traffic safety management systems promotes the Safe System approach and requires top management to adopt its ultimate objective to eliminate death and long-term injury. Safe System characteristics are summarised below.
Adopting a **Safe System** approach (OECD, 2008)

A **Safe System** approach is of the only way to achieve the vision of zero road fatalities and serious injuries and requires that the road system be designed to expect and accommodate human error.

A **Safe System** approach has the following characteristics:

- It recognises that prevention efforts notwithstanding, road users will remain fallible and crashes will occur.
- It stresses that those involved in the design of the road transport system need to accept and share responsibility for the safety of the system, and those that use the system need to accept responsibility for complying with the rules and constraints of the system.
- It aligns safety management decisions with broader transport and planning decisions that meet wider economic, human and environmental goals.
- It shapes interventions to meet the long term goal, rather than relying on “traditional” interventions to set the limits of any long term targets.

The basic strategy of a **Safe System** approach is to ensure that in the event of a crash, the impact energies remain below the threshold likely to produce either death or serious injury. This threshold will vary from crash scenario to crash scenario, depending upon the level of protection offered to the road users involved. For example, the chances of survival for an unprotected pedestrian hit by a vehicle diminish rapidly at speeds greater than 30km/h, whereas for a properly restrained motor vehicle occupant the critical impact speed is 50km/h (for side impact crashes) and 70 km/h (for head-on crashes).

Reviewing safety performance, organisational context, long term goal and targets

**Reviewing safety performance**

Comprehensive safety performance review is essential in good practice road safety management. The OECD (2008), World Bank (Bliss & Breen, 2009) and ISO (39001) recommend periodic full management review covering all elements of the RTS management system and its linkages. EU legislation requires employers to conduct risk assessments for occupational health and safety.

The ISO 39001 standard on road safety management systems requires organizations to follow a process that starts with review of its current road safety performance which should be quantified wherever possible, taking account of the context of the organization, its leadership and the management functions, processes, and associated activities that can have an impact on road safety.
Assessing the organisation’s context

The ISO standard requires organisations to assess the context of their organisation in relation to the road traffic system and to consider the use of relevant safety performance factors. Review of the context of the organization allows it to identify the actual and potential risks faced by employers and their employees which it can influence. The draft standard outlines a range of contexts to assist organisations in identifying how they interact with the road traffic system and consequently the scope of their exposure to risk.

Different Organisational Contexts: ISO 39001 – Annex A

A. Employees' use of the road transport system
   • To and from work
   • On duty travel using own car, company car and rental car (or other types of vehicle) or walking
   • On duty travel using public transport, taxi or with contracted parties

B. Goods and passenger transport in the road traffic system
   • Transport carried out by the organization
   • Transport contracted out to another organization
   • Delivery of goods and people from another organization

C. Major generation of traffic flow
   • Activities that generate traffic to and from locations controlled or influenced by the organization
   • Transport infrastructure related to locations where the organization operates
   • Organizations like supermarkets, schools and locations with many visitors are relevant. It is also relevant to organizations that own their own road infrastructure.

D. Service delivery and products for the road traffic system
   • Core activities and processes delivered as service and/or products in the road traffic system, such as transport service, planning, design, construction and maintaining infrastructure, vehicles and other products.
   • Traffic management, emergency response, trauma care, rehabilitation, enforcement and legislative activities.

Source: ISO 39001 (2012)
**Considering road traffic safety performance factors**

The organisation is required to consider a range of measurable road traffic safety (RTS) performance factors for use within its sphere of influence that are known to reduce the risk of fatal and serious injury.

<table>
<thead>
<tr>
<th>ISO 39001: Road traffic safety management systems, 2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>RTS performance factors to include:</td>
</tr>
<tr>
<td>a) Risk exposure factors</td>
</tr>
<tr>
<td>• Distance travelled and road traffic volume,</td>
</tr>
<tr>
<td>including vehicle and road user type,</td>
</tr>
<tr>
<td>whether influenced or not influenced by the</td>
</tr>
<tr>
<td>organization;</td>
</tr>
<tr>
<td>• Volume of product and/or service provided by the</td>
</tr>
<tr>
<td>organization.</td>
</tr>
<tr>
<td>b) Final safety outcome factors</td>
</tr>
<tr>
<td>• E.g. numbers of deaths and serious injuries</td>
</tr>
<tr>
<td>c) Intermediate safety outcome factors</td>
</tr>
<tr>
<td>These safety outcome factors are related to the</td>
</tr>
<tr>
<td>safe planning, design and use of the road network</td>
</tr>
<tr>
<td>and of the products and services within it, the</td>
</tr>
<tr>
<td>conditions for entry and exit of those products,</td>
</tr>
<tr>
<td>services and users, as well as the recovery and</td>
</tr>
<tr>
<td>rehabilitation of road traffic crash victims:</td>
</tr>
<tr>
<td>• Road design and safe speed especially considering</td>
</tr>
<tr>
<td>separation (on-coming traffic and vulnerable road</td>
</tr>
<tr>
<td>users), side areas and intersection design</td>
</tr>
<tr>
<td>• Use of appropriate roads depending on vehicle type,</td>
</tr>
<tr>
<td>user, type of cargo and equipment</td>
</tr>
<tr>
<td>• Use of personal safety equipment especially</td>
</tr>
<tr>
<td>considering seat belts, child restraints,</td>
</tr>
<tr>
<td>bicycle helmets, motorcycle helmets, and the means</td>
</tr>
<tr>
<td>to see and be seen</td>
</tr>
<tr>
<td>• Using safe driving speed also considering vehicle</td>
</tr>
<tr>
<td>type, traffic and weather conditions</td>
</tr>
<tr>
<td>• Fitness of drivers especially considering fatigue,</td>
</tr>
<tr>
<td>distraction, alcohol and drugs</td>
</tr>
<tr>
<td>• Safe journey planning including consideration of</td>
</tr>
<tr>
<td>the need to travel, the amount and mode of travel</td>
</tr>
<tr>
<td>and choice of route, vehicle and driver</td>
</tr>
<tr>
<td>• The safety of vehicles especially considering</td>
</tr>
<tr>
<td>the occupant protection, protection of other road</td>
</tr>
<tr>
<td>users (vulnerable as well as other vehicle</td>
</tr>
<tr>
<td>occupants), road traffic crash avoidance and</td>
</tr>
<tr>
<td>mitigation, roadworthiness, vehicle load capacity</td>
</tr>
<tr>
<td>and securing of loads in and on the vehicle.</td>
</tr>
<tr>
<td>• Appropriate authorization to drive/ride the class</td>
</tr>
<tr>
<td>of vehicles being driven/ridden</td>
</tr>
<tr>
<td>• Removal of unfit vehicles and drivers/riders from</td>
</tr>
<tr>
<td>the road network</td>
</tr>
<tr>
<td>• Post-crash response and first aid, emergency</td>
</tr>
<tr>
<td>preparedness and post-crash recovery and rehabilitation.</td>
</tr>
</tbody>
</table>
Adopting long-term goals and setting targets

Adoption of the long-term Safe System goal of eliminating death and long-term injury to be reached by interim, step-wide targets is widely accepted as international good practice. See Road safety management, Quantitative road safety targets.

Accordingly, in an organisational context, the draft ISO standard 39001 requires adoption of the Safe System goal and decisions on objectives and targets for the interim. The organization is required to follow a process that reviews its current RTS performance, selects RTS performance factors to work on, analyzes what it can achieve over time and sets appropriate objectives, RTS targets and plans to achieve them. These can include targets for final and intermediate outcomes, as well as organizational outputs. When establishing its targets, the organization is required to take into account its risks and opportunities, its RTS performance factors as well as give consideration to its management capacity. It shall also consider its technological options, its financial, operational and business requirements, and the views of interested parties.

ISO 39001 - Road traffic safety (RTS) management systems

The RTS objectives shall:
- be consistent with the RTS policy
- be measurable (if practicable)
- take account of applicable requirements
- be monitored and updated as appropriate

To achieve its RTS objectives, the organization shall determine:
- who will be responsible
- what will be done
- what resources will be required
- when it will be completed
- how the results will be evaluated

Source: Hartzell, 2011, ISO 2012

Coordination

Consultation, communication and active engagement with key partners are important not only in the target-setting process but also in implementing organisational activities to achieve results. See Horizontal coordination across different parts of the organisation and vertically to different levels is a characteristic of good practice road safety management as is engagement with all relevant parties. See ERSO web text on Road Safety Management.

In the ISO 39001 standard, the organisation has to establish the internal and external context in order to ascertain its sphere of influence. Top management is required to work in partnership and collaboration with interested parties in developing a safe road traffic system.
In addition, policy, objectives and targets are required to be aligned and supported throughout relevant levels of the organization.

**Funding and resource allocation**

As for road safety in general, sustainable annual sources of funding for the road safety programme and interventions are needed to improve work-related road safety management.

Procedures such as cost-benefit analysis should be used to guide allocation of resources across safety programmes and ensure that the case for road safety investment can be assessed objectively against competing priorities. See ERSO web text on Road Safety Management.

The draft ISO 39001 standard requires top management to ensure that it provides the resources to establish, implement, maintain and continually improve the RTS management system. The organization has to determine and provide the resources and allocation framework needed for the management system to achieve its established RTS objective(s).

**Legislation**

Legislation typically addresses land use, road network, road user, vehicle and post-crash medical care safety standards and rules and compliance with them. Some organisations will have a legislative role road safety, all will be concerned with compliance of health and safety and road network legislation, others will have some involvement in setting out company standards, guidelines and rules.

**Promotion**

Promotion and communication of the need for a long term focus on achieving results and the means by which they can be achieved is recognised as a key function. See Road safety management. In the ISO 39001 standard, the organisation is required to establish a communication strategy as well as promote its own responsibility as well as the shared RTS responsibility of each interested party.

**Monitoring and evaluation**

This is a key management system function. Some countries include ‘journey purpose’ in their national crash reporting; conduct linkage studies; require employers to conduct risk assessments; encourage gathering, recording, analysis and monitoring of road incident data (including damage only), injury crashes, driver and vehicle history.

ISO management system standards in general have a strong focus on monitoring and measurement of outcomes. The ISO 39001 standard requires the organization to monitor and evaluate the key characteristics of its operations that impact on road safety results and to undertake periodic review of the management system and its performance.
Research and development and knowledge transfer

In large organisations, research and development and knowledge transfer is an important management function. The main means of national, regional and local knowledge transfer is through guidance, funded and directed by central government. In some countries, research organisations and the non-governmental road safety sector are active in identifying the key problem areas and contributing to knowledge transfer about effective countermeasures.

3.4 Strategy development and key interventions

Strategy development
Guidance for employers for establishing work-related road safety strategies and programmes has been developed at national, State, and local levels as well as by non-governmental road safety organisations and trades unions. Examples include:

- Driving at work: Managing work-related road safety (UK)
- Reducing at-work road traffic incidents (UK)
- Vic Roads Safer Driving Manual (Victoria, Australia)
- Managing Occupational Road Risk Road: the RoSPA guide (UK)
- Safer Driving at Work: A guide for Unison Safety Representatives (UK)
- Roads and Traffic Authority of NSW. Safe driving policy: Safe vehicles operated safely.

Source: PRAISE (ETSC, 2011).

An overview of work-related initiatives indicated that the following initiatives have potential to be effective (Haworth et al., 2000):

- Selecting safer vehicles
- Defensive driver training and education programmes
- Incentives (not rewards). Incentive programmes appear to be most effective when the time period in which the desired outcome is expected is short. They may also be more effective in younger drivers. Drivers with good records who are given a reward either show no difference or an increase in their crash rate.
- Safety programmes in companies with an overall safety emphasis.

Key intervention strategies

Planning, design, operation and use of the network
Some organisations have specific responsibilities for the provision of safe roads and streets and aspects of their use. Consideration of the safety impact of land-use planning, road hierarchies which take safety into account through specification of separated use, speed
limit, median and roadside crash protection and safety at work zones will all be relevant. See Roads, Safety Ratings, Speeding, Pedestrians and Cyclists, Alcohol, Speed Enforcement, Fatigue, eSafety, PRAISE Report 6.

- **Safer journey planning**
  Nearly all organisations use the road network in some manner. Important considerations include the necessity for travel, identification of the safest and most appropriate modes of travel (pedestrian, private vehicle, public transport) are for each journey, and the safest and most appropriate routes. Ratings of road safety quality such as EuroRAP and iRAP) are useful tools as well as internet based journey planners.

**Entry and exit of vehicles**
Organisations that manage vehicle fleets will be concerned with the selection of safer vehicles, their routine maintenance and the duration of their use.

- **Fleet safety policies**
The safety quality of motor vehicles makes a significant contribution to road safety and many improvements have been made over the last fifteen years. See Vehicle Safety, eSafety, Safety Ratings, Powered Two Wheelers.

Legislative standards produce a minimum level of protection and there is now quite large variation in the safety of different car models, as shown by new car assessment programmes. A recent study showed that a 5-star rated Euro NCAP cars were found to have a 68% lower risk of fatal injury and a 23% lower risk of serious injury compared to 2-star rated cars (Kullgren et al., 2010). Car mass, also plays a major role in crash protection. In general, the risk of a serious injury is reduced by 5-10% for every extra 100 kg of car mass, in two car collisions (Buzeman, 1997; Nygren, 1984).

A large number of new vehicles in the EU will be purchased for private sector and government fleet use and these are generally sold for private use within a few years. There is an opportunity, therefore, to improve the uptake of safety features in EU vehicles by encouraging demand from fleet purchasers. Encouraging safer fleets therefore is a major work-related safety strategy, which can be stimulated by government by travel and procurement policies.

Some fleet policies identify lists of vehicle safety features which are to be sought in fleet buying. Others use safety performance ratings based on real-world crash data which show a 1 to 5 ratio between the best - and the worst-performing cars.
Examples of safer fleet policies include:
- The Monash University Accident Research Centre (MUARC) fleet purchase policy
- The Transport Accident Commission Vehicle Purchase Policy, Victoria
- The ETSC Travel Policy
- The Swedish Transport Agency Travel and Procurement Policies (see below).

### Swedish Travel Policy with Vehicle Environmental and Safety Demands (2010)

**Cars rented for less than 6 months must meet the following requirements:**
- Be awarded 5 stars for occupant protection by Euro NCAP (pre 2009)
- Be awarded 31.5 points for occupant protection by Euro NCAP (2009)
- Be awarded 14 points for pedestrian protection by Euro NCAP (2009)
- Be equipped with an anti skid system (Electronic Stability Control, ESC)
- Be equipped with a seatbelt reminder on the driver and passenger seats that meets Euro NCAP requirements
- Protection against whiplash at least 2 points Euro NCAP
- Mass between 1000-1600kg for normal car, 1000-1900kg for large car.

**Cars rented for more than 6 months must also meet the following requirements:**
- Be equipped with a seatbelt reminder on the driver, passenger and rear seats that meets Euro NCAP requirements (3 points)
- Be equipped with an alcohol ignition interlock
- Be equipped with an informative or supportive Intelligent Speed Assistance system (telling the local speed limit and/or issuing a warning if this is exceeded)

### Swedish procurement policy for all vehicles controlled by Government

Decree (2009:1) Environmental and Road safety - Purchasing demands on governments (state agencies, administrations) vehicles and travel:
- 31.5 points Occupant protection Euro NCAP 2009+
- 2 points whiplash protection
- Seat belt reminder front seats
- Alternative fuels, low CO2 emissions, low in particulates
- Alcolock (at least 75% of the fleet)
- Crash safety pedestrians (9.5 points Euro NCAP/1 star)
- Stability Control System (ESC)
Australian national road safety strategy 2011-2020

Key fleet safety provisions include:

15. Facilitate the adoption of nationally-agreed best-practice fleet purchasing policies:
   a. Develop nationally-agreed fleet purchasing policies with practical, evidence-based safety criteria that drive an increase in the safety features required for vehicle purchases.
   b. Require all government fleets to implement nationally-agreed fleet purchasing policies and encourage adoption by other fleet operators.

19. Investigate incentives relating to vehicle purchases:
   a. Investigate incentives (including tax-based, registration-based and insurance incentives) and promote options to encourage the purchase of safer vehicles, greater turnover of the vehicle fleet and/or the inclusion of enhanced safety features.
   b. Investigate incentives to encourage young drivers and their parents to purchase safer new or used cars

Source: Australian Transport Council, 2011

Vehicle safety features: A range of proven vehicle safety features may be included in fleet safety requirements such as driver-side airbags, side airbags, anti-whiplash protection, electronic stability control, daytime running lights, alcoclocks, event data recorders, advisory intelligent speed adaptation (ISA). Many of these features are taken into account in Euro NCAP safety ratings.

Other in-vehicle equipment: At the same time, there is a need for fleet safety policies to minimise in-vehicle distraction from nomadic devices such as car telephones used while driving or other in-vehicle equipment (e.g. hands free telephones and office equipment). See Vehicle Safety, Safety Ratings, Euro NCAP.PRAISE Reports 1,3 and 5.

Entry and exit of drivers and riders

• Driver selection

Research has highlighted the potential scope for recruitment of safer drivers based on personality profiles, risk perception, experience, age, and medical screening (Lancaster & Ward, 2002).

Little evaluation, however, seems to be available of driver selection strategies.

The general focus of driver selection strategies has been on trying to identify potentially risky drivers on the basis of their previous driving record. It has been noted, however, that while this approach may identify a small number of highly risky drivers (e.g. disqualified drivers or
repeat drink drivers), it may fail to predict later crash involvement for the majority of drivers (Haworth et al., 2000).

An Australian overview concluded that many drivers of fleet vehicles are not selected on the basis of their ability to drive safely, but on other characteristics necessary for their main job which necessitates driving. In general, driver selection has only been considered important for drivers of commercial vehicles (Haworth et al, 2000).

- **Driver testing and training**

  *Conventional fleet training:* There is no scientific evidence in the literature in the form of scientific controlled studies that conventional fleet driver training is effective in reducing crashes (Downs et al, 1999) despite the strong belief in the effectiveness of driver training courses by those involved (Haworth, 2000).

  *Defensive driver training:* However, formal defensive driver training for professional drivers, taught at the workplace, combined in larger companies with motivation and incentive systems for crash-free driving, has been found to reduce the crash rate by around 20%. Other types of instruction for professional drivers, including skid training, both amongst ambulance drivers and drivers of lorries and articulated lorries have been found to increase the crash rate (Elvik et al., 2009).

See PRAISE Thematic Report 2

### Table 3: Effects of training and testing professional drivers on the number of crashes

<table>
<thead>
<tr>
<th>Crash severity</th>
<th>Percentage change in the number of crashes</th>
<th>Type of crash affected</th>
<th>Best estimate</th>
<th>95% confidence interval</th>
</tr>
</thead>
<tbody>
<tr>
<td>Course in defensive driving for experienced drivers (crashes per km driven)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unspecified (all)</td>
<td></td>
<td>All types of crashes</td>
<td>-20</td>
<td>(-33; -5)</td>
</tr>
<tr>
<td>Skid training for ambulance drivers (crashes per driver)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unspecified (all)</td>
<td></td>
<td>Crashes in icy conditions</td>
<td>+45</td>
<td>(-35; +220)</td>
</tr>
<tr>
<td>Skid training for drivers of heavy vehicles (accidents per km driven)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unspecified (all)</td>
<td></td>
<td>Crashes in icy conditions</td>
<td>+22</td>
<td>(+9; +36)</td>
</tr>
<tr>
<td>More stringent driving tests for drivers of heavy vehicles (total crash figure)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Injury crashes</td>
<td></td>
<td>All types of injury</td>
<td>+5</td>
<td>(+4; +6)</td>
</tr>
</tbody>
</table>

Source: Elvik et al., 2009

*Group discussions:* A Swedish study of countermeasures implemented by Televerket showed statistically significant reductions of crash risks in the groups which had participated in defensive driver training and group discussions (Gregersen et al., 1996).
Driver testing: More stringent driving tests do not appear to lead to fewer crashes (Elvik et al., 2009).

Work scheduling: Company drivers, who travel longer distances during the hours most associated with sleep or after a hard day’s work, are more likely to be at risk of fatigue than are most private motorists. Driving hours of long haul commercial heavy goods vehicles and public transport driving and rest are covered by European legislation. Examining work schedules to ensure that drivers are not pressured by time and ensuring that people do not drive long journeys after a full day’s work are two means by which companies can help to create a framework for safer driving (Broughton et al., 2003). Research suggests that unless companies adopt such policies, the effectiveness of any driver-centred interventions such as selection and training may be undermined by day to day working practices and pressures (Broughton et al., 2003).

Incentives: A review (Haworth et al., 2000) of the effects of incentive and disincentive programmes reported in the literature indicates that:

- Some programmes had negative effects
- Incentive programmes (where benefits are conditional upon future safe driving) are more effective than reward programmes (where benefits are conditional upon past safe driving. Incentive programmes appear to be most effective when the time period in which the desired outcome is expected is in the near future. Incentive programmes may be more effective in younger drivers.
- Drivers with good records who are given a reward either show no difference or increase their crash rate.

Recovery and rehabilitation of victims
This is an important Safe System strategy aimed at managing the prevention of death and long term injury. The severity of injury outcomes following a crash can be influenced by timely and efficient access to the emergency medical system, swift diagnosis and treatment such that victims can be rehabilitated back into normal life. A range of organisations will be involved in this chain of activity from lay bystanders from organisations employing professional drivers to those with medical expertise. See web texts on Road Safety Management and Post-Impact Care.

4 Further research
Effective work-related road safety requires an evidence-based approach. With some exceptions, systematic investigation of the problems and solutions is just beginning in most European countries.

International differences in data collection make international comparisons difficult. European-wide research is necessary to inform cooperative approaches. Further knowledge is needed about crash and injury causation, the costs of work-related crashes and the effectiveness of different approaches to work-related road safety management.
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